



Keep Up to Date on **ACCOUNTS PAYABLE™**

Inside information on how leading companies are managing cash and payments, in a fast-read format, twice a month.

February 14, 2022

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CFO DAILY NEWS

CFO Daily News, part of the SuccessFuel Network, provides the latest finance and employment law news for finance professionals in the trenches of small-to-medium-sized businesses. Rather than simply regurgitating the day's headlines, CFO Daily News delivers actionable insights, helping finance execs understand what finance trends mean to their business.

Unprecedented delays from IRS: Next steps for A/P

■ Coping with long wait times, slower responses

If you've noticed issues with your correspondence with the Service lately, you aren't alone.

It's been tricky to get in touch with IRS this year, and some changes may be in the works to ease that pain.

'Most challenging year ever'

The latest National Taxpayer Advocate's annual report calls 2021 "the most challenging year ever for taxpayers" and IRS.

Due to the COVID pandemic, IRS had a backlog of paper business and individual tax returns from 2020 that it was still processing well into 2021.

Millions of forms still hadn't been processed by the end of the year. With tax season just starting, this backlog will only get worse.

Also, good luck if you've been trying to call IRS to ask questions or address issues: The agency received close to 282 million phone calls in FY 2021, and customer service reps only answered about 11% of those inquiries.

It's been even worse for those who received notices from IRS about math errors and other problems.

The Service has been taking months to process any taxpayer responses

(Please see IRS delays ... on Page 2)

The common process that's causing big losses

■ When auditing transactions does more harm than good

Regular A/P audits are necessary to root out issues with payments and transactions. However, your company could be losing thousands of dollars due to inefficient audits.

In fact, one of the top ways that businesses bleed money is through their manual audits process, according to an article in *Forbes*.

Trouble with audits

Companies may think they're saving time and hassle focusing on high-risk financial transactions such as employee expenses, p-cards and

A/P during audits. However, a fully manual process with people reviewing transactions often causes issues such as cash leakage due to duplicate payments that fall through the cracks.

And in time, those oversights add up to big bucks lost. It gets even more wasteful when considering the hours of labor lost in Finance while auditing.

Solution: Ask your CFO to consider an auditing software solution with artificial intelligence (AI) capabilities. AI can quickly spot costly red flags, making the software pay for itself fast.

Info: bit.ly/audits556

Handling Federal Backlog

IRS delays ...

(continued from Page 1)

to these notices, meaning the agency may have assessed penalties and taken other adverse actions against business taxpayers even if the company's response was timely.

Pending improvements

As you can imagine, this has created the perfect storm for IRS. But there's light at the end of the tunnel. The Taxpayer Advocate has suggested some changes for IRS you might see down the line to improve things.

For starters, technology upgrades could be in the cards for IRS. The agency's experienced significant budget cuts over the last few years, and expanding its budget is necessary to implement the upgraded IT infrastructure that it needs to work through a backlog of returns and taxpayer inquiries.

A bigger IT budget for the agency would allow for easier submission of electronic returns, including Forms 1099, and it could allow the agency to accept additional forms electronically in various formats.

There could also be better options for companies that are assessed penalties for late returns and other tax problems. The Taxpayer Advocate said IRS should allow these disputes to be settled in the U.S. Tax Court instead of in regular district courts.

This would give taxpayers a fairer shake since tax court judges have better knowledge of the law. The tax court also has more informal procedures at its disposal to settle cases, so it could be less costly in the long run.

What you can do now

While waiting for these changes, here's how you can cope with current IRS delays in the meantime.

- **Submit forms quickly.** The earlier you can get Forms 1099 to IRS, the better. That way, you'll have ample time to deal with any delays on the agency's side. If you're submitting any Forms 1099-MISC on paper, you only have until Feb. 28, 2022 to send them to IRS. There's more wiggle room for electronic filers (March 31, 2022), but ASAP is best.
- **Try other options.** For more general inquiries, IRS is encouraging professionals to use the resources available on *irs.gov* instead of calling and waiting on hold. You may also be able to request an appointment in person at a local IRS office to get assistance.
- **Be patient.** If you've already submitted forms or responses, the agency says there's no need to call to check on the status or resubmit the forms. They'll be processed in the order they were received. The time frame varies depending upon the issue.

Info: bit.ly/report556

Sharpen your judgment

This feature provides a framework for decision making that helps keep you and your company out of trouble. It describes a recent legal conflict and lets you judge the outcome.

■ Transferred to 'busy work' position: Was it bias?

A/P Manager Jenn Smith was having a cup of coffee with Kristina Santos, a friend of hers at another company having problems at work.

"This is just really tough, Jenn," Kristina said. "It's hard as a single mom to get the kids to school on time by myself each morning, and my supervisor's been on me for being late to work."

"Meanwhile, everyone else is showing up even later, and they aren't getting in trouble at all."

"That does sound tough," Jenn replied sympathetically.

"And of course, this is happening to me, the only Cuban person who works there," Kristina continued. "That felt fishy to me, so I filed an EEOC complaint."

"When my manager found out about it, I was transferred to a new job outside A/P where I did nothing but busy work."

Tried to force her to resign?

"A month later, they eliminated my old job altogether, then gave two other people in A/P raises," Kristina said. "It's like they're trying to force me to quit because they don't have grounds to fire me."

"Ouch," Jenn replied. "I'm sorry this happened to you. You could definitely be on to something here."

Kristina sued her employer for race/national origin discrimination, sex discrimination against a single mother, hostile work environment and retaliation for filing an EEOC complaint against the company.

The company tried to get the case thrown out. Was it successful?

- *Make your decision, then please turn to Page 6 for the court's ruling.*



Keep Up to Date on **ACCOUNTS PAYABLE™**

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Networking with Other A/P Pros

Our subscribers come from a broad range of companies, both large and small. In this regular section, three of them share success stories you can adapt to your own unique situation.

1 **Small-vendor invoices needed big attention**

One of our biggest pain points was timelines on invoices we received from self-employed independent contractors, especially the ones that perform maintenance on our vehicles or landscaping and lawn care.

Let's say a contractor handed an invoice to our maintenance director at the time work was done. Often, it would get put on a desk or in somebody's truck, and it was forgotten about.

When that happens, the invoice doesn't get to A/P in a timely manner

and the contractor starts getting upset that he isn't being paid.

Follow-up on following through

We needed to remind our employees that the success of our organization depends on timeliness, and invoices need to be treated as if they were their own household bills – with consequences for nonpayment by the deadline.

To create awareness, a companywide email was sent out outlining our policy regarding invoices.

A/P also started regularly following

up with our department managers about any invoices that needed to be passed along.

Sometimes a vendor will complain to the staffer they work with directly about slow payments. Wanting to keep the vendor happy is good motivation for getting people to improve how they handle invoices.

Reinforcing the need to be proactive with invoices, even from the smallest vendors, has been effective.

(Michelle Nielsen, Contracts/Accounts Payable Manager, Tropical Texas Behavioral Health, Edinburg, TX)

IMPROVING YOUR OWN A/P PROCESS

2 **Credit card payments improved cash flow**

We knew we'd never be able to completely get away from using paper checks to pay some suppliers, but we decided to shoot for reducing the number of checks we were cutting.

Paying more vendors by credit card came to mind, but our controller was resistant to this at first.

Pros outweigh cons

Despite concerns about debt, credit line limits and interest rates, we won

him over with the ways credit card payments can free up cash flow:

- Payments can be made faster, avoiding late fees.
- Many cards offer cash-back rebates on purchases.
- Faster payment means the opportunity to capture early pay discounts from vendors.
- We can delay the impact of high-dollar purchases by splitting them into multiple payments and payment methods.
- A 0% introductory rate offers a

window of interest-free short-term financing.

- It saves time and costs from the

reconciliation of expenses.

We researched online and consulted with our area banks to find the right credit card for our company's needs.

Using a corporate credit card to pay our vendors has cut down on our paper checks and saved us time, money and headaches.

(Annette Bearer, Accounts Payable Manager, Norman Noble Inc., Cleveland)

3 **Time management key: 'Me' time during work**

Upper management valued my thoughts and opinions on strategic, big-picture improvements, but it meant that I would frequently get pulled into meetings.

At the same, my A/P team still depended on me throughout the day.

So whenever I wasn't in a meeting, I felt like I had to be available every other minute of the day to help answer staffer questions.

I had a hard time turning people

away, or telling them "I'll be available to go over that between 3 and 4 p.m." Yet I needed to be able to dedicate time to invoices, company credit card transactions and taking breaks to reset my focus and catch my breath.

Scheduling time for myself

While it's important to support my staff, I informed them that there would be a certain one-hour period each day when I would be unavailable – office door closed and my phone on "do not disturb."

That hour is "me" time, I told

them, and then the rest of the day, if I'm not in a meeting, I'll be available to them for whatever they need.

Another step I took to help free up time: responding to every inquiry email with a link to the information the sender is looking for, so I could stop being the "Google" of A/P.

As a result, I'm more productive and not nearly as tired at the end of the day as I used to be.

(Christie Russey, A/P and Credit Card Manager, as presented at the A/P P2P Conference & Expo, Orlando, FL)

T&E Spotlight

T&E comprises 8%-12% of the average organization's total budget – and it's also one of the areas where A/P can make the most impact. This regular feature showcases the latest ways you can save time and money on processing travelers' expense reports and reimbursements.

'WORKCATION' SEASON

Due to the rise in remote work, a new trend for employees is the "workcation," and it may need to be addressed in your T&E policy.

It typically hasn't been all that uncommon for employees to add a few extra vacation days onto a business trip to decompress and explore a new city.

But with the added work flexibility created by the pandemic, people are considering more long-term getaways without unplugging from the office.

What to watch for

Workcations allow employees to combine business with pleasure, so they don't have to take separate trips and risk repeated exposure to COVID.

Since many people can theoretically work from anywhere, employees are opting to travel to destinations across the country and the world while remaining on the clock.

They're taking their laptops and devices with them, so they can sign into Zoom meetings from the beach in Miami or access spreadsheets at

a spa in France for weeks at a time.

This option especially appeals to younger employees. In fact, per data from Kayak, 40% of Gen Z employees plan to take a workcation this year.

While workcations can have immediate implications for Payroll since employees may be establishing nexus by working outside of the state or country, A/P is affected as well.

It's tricky enough to draw lines when employees use their personal time during a normal business trip.

Since the employee is traveling with no intention of taking time off during a workcation, how much of their expenses are reimbursable after the trip? Is the company liable for covering someone's expenses for a business lunch while traveling?

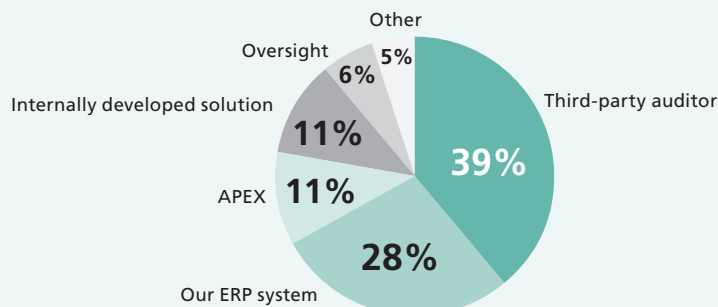
It's smart to ensure your current T&E policy has provisions for allowed expenses during workcations.

And if there are any reimbursable expenses, it's key to remind workers they need to separate out any personal spending and only list work-related costs on their expense reports.

Info: bit.ly/workcation556

Staying alert for fraud in A/P

What's your firm's primary approach/solution to identify A/P fraud?



Source: Peeriosity, Peeriosity.com

Having an effective audit program in place is key to protecting A/P from fraud. Some simple controls that help fight fraud include clear purchasing policies, approvals for purchase orders, three-way matches, duplicate payment searches and bank-supported positive pay matching.

TEST YOUR KNOWLEDGE

■ Keys to convincing vendors to use an online portal

Companies like yours are turning to web-based vendor portals to cut down on time-consuming interactions with suppliers and boost efficiency.

But what does a vendor portal do and why would you and your suppliers want to use one?

Answer *True* or *False* to the following to see how much you know about the benefits of vendor portals.

1. Most vendor portals are only designed for submitting invoices and checking payment status.
2. You can use your vendor portal to proactively send notifications to vendors about any issues related to payment.
3. In addition to a vendor portal's, convenience for A/P, a portal can also help your vendors reach their accounts receivable collection goals and have better cash flow management.

ANSWERS

1. *False.* Other valuable functions of a vendor portal include access to important documents like contracts, purchase orders and W-9 forms; updating supplier info; and supply chain management and procurement. *True.* That feature alone should get suppliers interested in learning how to use your portal. Be prepared to send them links to simple standard instructions, FAQs and webinars.
3. *True.* Vendors can get paid faster when customers like you use notifications from the portal to pay invoices ASAP (and possibly receive early payment discounts). Plus, vendor portals streamline inquiry processes, which can also help boost vendors' cash flow.

Answers to the quiz:

Performance Boosters

To help our readers improve payables operations, KAP selects the best ideas from a variety of sources and presents them in a quick-read format.

2 ways to practice self-care during the work day

Nataly Kogan, author of “The Awesome Human Project: Break Free from Daily Burnout, Struggle Less, and Thrive More in Work and Life,” shared these tips for warding off burnout:

1. Think of your daily energy level like a water bottle. Everything you do at work takes a little bit out of the bottle. The goal: Have something left at the end of the day.
2. Make time for a wellbeing check-in with yourself to ask, “How am I feeling?” and “How is my mental, emotional and physical energy?”

Info: bit.ly/selfcare556

Could cross-training be the key to troublesome staffers?

During a “Leading Multi-Generational Teams” discussion at a recent A/P P2P Conference & Expo, one panelist shared how a problem employee became a more productive team member by finding new ways for her to contribute.

The real reason the worker was being resistant? She was bored. Drilling down to the root cause, the employee’s workload had decreased, so she was sitting at her desk doing nothing.

Cross-training and opening her up to more tasks, opportunities, etc., made a positive difference.

Need help with maverick spending? Try these

Some tips to avoid uncontrolled spending from *KissFlow.com*:

- Encourage team members to let you know about any pain points in your procurement process
- Create a contingency plan detailing the steps to take if the demand for a necessary supply can’t be met by existing vendors, and

- Adopt a purchase approval system so purchases can be vetted before being made. This gives procurement staffers time to identify purchases covered by existing contracts.

Info: bit.ly/spend556

Backup master vendor file form offers fraud protection

Try this master vendor file fraud prevention best practice: Require info for both new vendors and updates for existing vendors to be recorded on a form that’s completed by one person and approved/reviewed by a second.

Keeping this form for validation limits the chances of someone setting up a phantom vendor to receive fraudulent payments.

Info: bit.ly/mvf556

SOFTWARE SKILL BOOSTER

Changing presenters during Microsoft Teams meetings

Microsoft Teams meeting organizers have the ability to hand control of the meeting over to someone else.

To set presenters in advance, select the “Meeting options” link in the calendar invitation for the meeting and a web page will open where you can choose “who can present.”

If you choose “Specific people,” type in the names of the people who you want to be presenters.

If a meeting’s already in progress, you can promote someone to a presenter by finding the attendee’s name in the participant list, then selecting the “More options” (three dots) link next to the person’s name, then “Make a presenter.”

Info: bit.ly/teams556

If you have a story idea or comment to share, contact the editor at bbingaman@CFODailyNews.com

PAYABLES NEWS

■ IRS releases new info on employee misclassification

There’s new guidance from IRS on how it’ll handle errors causing workers to be misclassified as independent contractors or employees.

Rev. Proc. 2022-13 says that once IRS determines a classification error has been made via an audit, the matter can immediately be referred to the U.S. Tax Court for further review.

Previously, these cases would only be sent to tax court if taxpayers received a Sec. 7436 notice from IRS with a specific “determination” of the worker’s classification status.

Info: bit.ly/classify556

■ Latest data about impact of invoice fraud on companies

Invoice fraud is continuing to rise at businesses across the country.

When looking at corporate fraud attempts in 2021, 54% said crooks specifically targeted A/P, according to a new survey from financial software provider Bottomline.

Almost 70% of these fraud attempts involved criminals who impersonated new or existing vendors attempting to get A/P to approve fraudulent invoices.

That’s all the more reason to dot the i’s and cross the t’s before signing off on any payments.

Info: bit.ly/fraud556

■ Paper checks still incredibly expensive for businesses

If you need more ammo to push your company to automate payments, the price of issuing a paper check is much higher than payments via the ACH network.

The average cost for a business to cut a check is currently between \$2-\$4 per check, according to new data from the Association for Finance Professionals. The price of ACH transactions? A fraction of that cost, at just 26 to 50 cents each.

Info: bit.ly/cost556

When anger simmers with staffers: Resolving conflict in the workplace

■ Settling disputes before they negatively impact morale

Conflict can happen in all corners of the workplace – even among A/P staff.

If these issues don't get resolved ASAP, productivity and overall team morale can be impacted. Even worse: Some of your best people could resign over it.

To resolve conflict among staffers, it's key to have a strategy ready that focuses on being neutral.

Goals for talking it out

Here are some helpful tactics you can use, from "Improvisational Negotiation" by Jeffrey Krivis:

1. Let people tell their story.

The source of the conflict may be that someone feels like they're not being heard. When that employee gets a chance to tell their story, new information may come to light that allows a solution to emerge on its own.

2. Pay close attention to the parties involved.

Observe their body language and listen closely to the emotional tone behind their words to get a sense of how

they perceive the problem.

3. Identify the underlying issue.

What's the major motivating factor keeping a person from agreeing to a solution? Answer that, and you may be able to predict how they'll respond to certain ideas, and you can shape negotiations accordingly.

4. Be prepared to bring a reality check.

Upset co-workers can become so focused on small details that they lose sight of the big picture and its implications. What's the mutual goal the parties should be working toward?

5. Take the spotlight off someone that refuses to compromise.

Isolation tends to create movement. If there's a hard-line holdout, begin going around that person to get things done. When his or her power is minimized, they'll become more interested in negotiation.

6. Avoid trying to reach a solution too quickly.

You don't want the parties involved left feeling that if things had moved more slowly, they might have "won the argument."

Info: bit.ly/conflict556

reassignment that didn't involve retaliation or bias, the judge said.

Analysis: Steer clear of bias

This case demonstrates the need to be mindful of how certain personnel decisions may look if they're held to additional scrutiny.

When reassigning an employee, it's important that the move not look like the employee is being treated less favorably than similar co-workers or punishment for participating in any legally protected activity.

Based on Millan v. Bexar County, Texas. This case was fictionalized for dramatic effect.

MISTAKES THAT COST

This regular feature shows how companies and individuals have run afoul of state or federal laws. See how others got off track so you can avoid similar problems.

Ex-bookkeeper must pay back stolen funds

Individual: Irene Scott, former bookkeeper and financial manager in San Antonio, TX.

Violation: Scott pleaded guilty to stealing almost \$1.8 million from the law firm where she worked. Using company credit cards, she made fraudulent purchases of more than \$1.2 million. She stole the rest of the money from the firm's operating bank account, concealing the theft as vendor payments in the general ledger.

Penalty: As part of a court judgment, Scott must pay the full amount back stolen to her former employer, along with interest. She also faces additional penalties for wire fraud.

Note: Most of the funds Smith stole went to support her husband's lighting business.

Cite: bit.ly/creditcard556

Check company name on invoices: Here's why

Individual: Ariel Legassa, former vice president for digital media at New England Sports Network.

Violation: Legassa allegedly created a dummy company and sent multiple invoices to the network's accounts payable department. Using his authority as vice president, he approved the invoices and funneled the money to his fake company.

Penalty: If found guilty, Legassa must pay back \$575,000, along with damages and court costs.

Note: The name of Legassa's fake company, Alley CT, was allegedly designed to mimic the name of a company the employer actually wanted to work with, Alley NY.

Cite: bit.ly/ctny556

Sharpen your judgment THE DECISION

(See case on Page 2)

No. A judge dismissed parts of the case, but said the charges of race/national origin bias and retaliation needed to be heard.

Because Kristina didn't include the sex discrimination and hostile work environment claims in her EEOC complaint, she couldn't include those in her case either. However, even without those charges, there was a question whether there were legitimate reasons for Kristina's

Making Technology Work for You

5 reasons why now's the time to re-evaluate your A/P software

■ Consider your company's remote work, tech integration needs

Will the A/P system you have in place be able to meet your company's payment volume, compliance and security goals for this year and beyond?

If you're not sure, it may be time to huddle with IT and your CFO to assess whether what you have will be adequate or if it's time to take a look at newer A/P software.

Refresh needed?

If any of these apply, an upgrade might be needed:

1. **Have there been staff complaints?** If employees are saying something is time-consuming or hard to use, take note. The root cause of delays or missed deadlines might be inefficiencies with current software.
2. **Could payment efficiency be improved?** If there are areas in your A/P process that still involve manual tasks, perhaps a different

software solution can help.

3. **Are you still using spreadsheets?** Relying heavily on multiple spreadsheets means possible data entry errors. Updated A/P software can quickly spot potential data entry errors early in the process.
4. **Are there hiccups with remote workflows?** As the pandemic continues, secure access to digital files anytime on any device is a necessity. Cloud integration allows for work flexibility without the need for significant tech infrastructure investment.
5. **Will outdated systems become a pain point?** Software that can't seamlessly integrate with newer apps, lacks essential security updates to prevent crippling cyberattacks or lacks reliable tech support can lead to major productivity issues.

Info: bit.ly/software556

Browser not remembering passwords? Try these

■ Help for fixing password manager issues

Built-in browser password managers are a time-saver because they allow you to auto-fill your important online login credentials without having to type them all out.

However, there may be moments when your browser doesn't save or remember the passwords you need. There are several issues that might cause this to happen.

Troubleshooting tips

To get your password manager working right again, you may have to adjust some settings/preferences in your browser, such as:

- manually enabling password saving by going through your password

preferences or autofill settings

- removing specific sites from your browser's "never save" password exceptions list
- clearing your browsing cookies and cache
- disabling browser extensions that create conflicts (you may have to re-activate them one by one until you find the one causing the problem), and
- enabling password syncing if you're switching between devices.

For details on how to do this on various browsers like Chrome, Safari or Microsoft Edge, visit the link below.

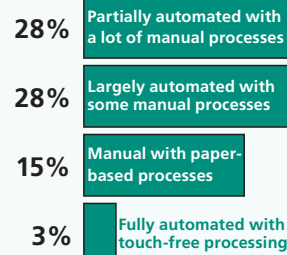
Info: bit.ly/password556

How do you stack up?

Automating A/P

Which best describes your current level of A/P automation?

Note: Results don't equal 100%



Source: November 2021 IOFM webinar, Tipalti.com

As the economy recovers from COVID, your company's growth may depend on adopting more automated A/P processes, including paperless invoicing, tax filing and onboarding for vendors.

Each issue of KAP contains an exclusive survey to give payables professionals insight into what their peers nationwide are thinking and doing.

THE LIGHTER SIDE

■ Start a paperless revolution: Hide the printer cords

Despite your best efforts, paper may never go away completely in A/P, especially on the invoicing side. But here's one way you can get co-workers to reconsider the necessity of paper.

When now-retired IOFM education director Pam Miller visited a Costco office facility to implement a workflow system, she discovered that someone had taken away all the office's printer power cords.

It forced anyone that wanted to print something out to go ask their supervisor for a cord.

Maybe the key to going paperless isn't pitching how great digital solutions are – it's making printing as inconvenient as possible.

Taking the guesswork out of state tax compliance

Here's KAP's roundup of key state tax changes. Developments in other states often indicate trends to watch. Your state may be next.

TECHNOLOGY

If your company's using third-party software to store or analyze data, more states are exempting these purchases from sales tax.

INDIANA – A software solution leased by a taxpayer to store its data for cloud services, education services and manufacturing support services is exempt from taxes.

Reason: The service counted as “software as a service,” which the state specifically excludes from taxes. The taxpayer also didn't have “constructive possession” of the software because the service provider was the sole owner of the solution.

So bottom line, the taxpayer didn't owe any sales tax.

Info: bit.ly/im-556

MISSOURI – In the Show-Me State, the purchase of wireless private network services is nontaxable.

The state doesn't define the services as telecommunications services, which are taxable. Instead, they're considered as more closely related to “private mobile radio services,” and they're not counted as two-way communication similar to wireless telephone services.

Because wireless private network services don't fall into either of these taxable categories, they're exempt from sales tax.

Info: bit.ly/mo-556

NEW YORK – A web-based software used by customers to view commissions, sales transactions and other financial reports wasn't subject to sales tax, according to the state's Division of Tax Appeals.

Customers paid a subscription fee to access the software and its data, along with an accompanying mobile app. Initially, sales tax was

collected on the purchase because the software was categorized as prewritten computer software, which is taxable.

However, on appeal, the court determined that the primary function of the software was to generate financial reports for customers. And because each report was unique, the software functioned more like an information service instead of a software solution.

Information services are exempt from sales tax, so the software service was, too, said the court.

Info: on.ny.gov/3tK5fte

HOTEL BOOKINGS

Good news: Travelers won't have to pay additional taxes to third-party booking companies in these states.

KANSAS – Any third-party entities that help coordinate the sale of hotel rooms to travelers aren't considered marketplace facilitators, according to new guidance from the state Department of Revenue.

This means that they don't have to collect or remit additional sales tax from customers. So all sales tax due must be collected directly by the hotel.

The guidance also states that any companies booking non-hotel lodging for travelers are considered marketplace facilitators and must collect sales tax on the purchase.

Info: bit.ly/ks-556

LOUISIANA – Online travel companies won't have to charge local sales taxes on top of the fees they charge to customers for booking online reservations for hotels located in Jefferson Parish.

Per an appeals court, the fees they charge aren't equivalent to proceeds from taxable sales of services because the companies aren't hotels that directly book hotel rooms for customers.

The hotels themselves are ultimately responsible for collecting and remitting any sales taxes, the court

said. So travelers won't be charged additional taxes for using online travel companies to book hotel rooms.

Info: bit.ly/la-556

FARMING

ARKANSAS – An all-terrain vehicle (ATV) purchased for farm production wasn't exempt from sales tax under the state's agricultural exemption.

The state Department of Finance and Administration said it didn't qualify under the law because the ATV was used for timber production, and the exemption only applies to farm equipment used for the production of grass sod, fiber, food or nursery products as a commercial business.

Info: bit.ly/ak-556

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Over 90% of our readers say that *Keep Up to Date on Accounts Payable (KAP)*, with its quick-read format, is more valuable than any other publication they read.

“The newsletter is a great way to see that other companies deal with the same issues and problems we do.”

Julie Flobeck

**Manager of General Accounting
Frontier Refining & Marketing**

“KAP is very valuable. I don't have time to sit at my desk and read all day, so getting straight to the point is important.”

Loralyn Respicio

**Staff Accountant
Investors Tile Co.**